

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Universal Sompo General Insurance Company Limited

Date: As on March 31,2024

Sl.No.	Channels	For the Quarter Ended March 31, 2024		Upto the Quarter Ended March 31, 2024		For the Quarter Ended March 31, 2023		Upto the Quarter Ended March 31, 2023	
		No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)	No. of Policies	Premium (₹ in Lakhs)
1	Individual agents	20,345	2,753	1,31,443	14,946	35,555	4,437	1,19,625	13,476
2	Corporate Agents-Banks	1,58,641	8,556	5,34,149	35,071	1,19,299	7,797	5,50,153	31,472
3	Corporate Agents -Others	12,466	1,146	61,242	5,401	565	33	731	56
4	Brokers	3,85,500	44,370	15,58,296	2,05,035	2,69,610	31,374	17,56,399	1,60,319
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	15,911	27,177	27,173	1,69,241	7,886	45,543	25,353	1,73,668
	Officers/Employees	-	-	-	-	-	-	-	-
	Online (Through Company Website)	-	-	-	-	-	-	-	-
	Others	15,911	27,177	27,173	1,69,241	7,886	45,543	25,353	1,73,668
7	Common Service Centres(CSC)	9,538	150	36,720	504	8,824	127	68,094	379
8	Insurance Marketing Firm	2,642	233	11,043	911	182	39	676	162
9	Point of sales person (Direct)	45,595	5,340	2,55,813	31,043	61,229	7,134	2,70,011	30,716
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	58	27	521	68	44	12	762	61
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other (to be specify)	-	-	-	-	-	-	-	-
	Total (A)	6,50,696	89,752	26,16,400	4,62,219	5,03,194	96,497	27,91,804	4,10,309
14	Business outside India (B)								
	Grand Total (A+B)	6,50,696	89,752	26,16,400	4,62,219	5,03,194	96,497	27,91,804	4,10,309

Note:

- (a) Premium means amount of premium received from business acquired by the source
(b) No of Policies stand for no. of policies sold
(c) Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable